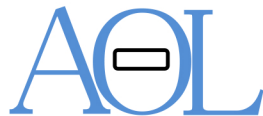


For Operators: Questions?

- a. What crude types and what are the crude characteristics ?
- b. What are the volumes ?
- c. What are the current crude Flowrate ?
- d. Fluid Temperature ?
- e. Fluid data – viscosity etc.. ?

- f. Connecting pipe size OD and ID ?
- g. Piping thread type and specifications ?
- h. Piping materials ?

- i. How severe are the scaling?
- j. Types of scaling?
- k. What are the current scale inhibition and remediation works?
- l. How much are spent to clean these scales?



**Magnetic Fluid Conditioner
Information Sheet**

Company: _____
Address: _____
City: _____ **State:** _____

Company Rep: _____
Contact Number: _____
Country: _____ **Zip:** _____

WELL INFORMATION:

Depth of Well: _____
County: _____
Well Number: _____
Production Tubing Size: _____
Seat Nipple Type: _____
Size ID.: _____

Lease: _____
Field: _____
Flowline Size OD.: _____
Flowline Size ID.: _____

Producing Zones: _____

Operating Pressure: _____
Up Hole Temp: _____

Down Hole Temp: _____

Flowing Well: _____ **Pumping:** _____ **Gas Lift:** _____ **Other:** _____

Total BBLS Fluid Day: _____
Gas Cu. Ft.: _____
Viscosity: _____
Paraffin Content: _____
Water Analysis: _____

BBLS Water: _____
Gravity A.P.I.: _____
Pour Point: _____
Any Oil Analysis Attached: _____
Scale Analysis: _____

Past Production Records Available: _____

Pump Size: _____
Strokes Per Min: _____

Length of Stroke (actual): _____

List Problems – Example: Paraffin, scale, etc.:

Indicate location of problems, such as: Pump, production tubing, flow line, high tank bottoms, emulsion:

Types of Treatment including frequency of hot oiling and/or paraffin cutting, scale treatment:

Field Rep: _____

Date: _____

HSE

- Less variables to consider – less chemical related risk;
- No storage required;
- Easy installation & maintenance;

Crude Properties

- Improved crude flowability yet **NOT** changing crude characteristics;
- Eliminate/Reduced emulsification process;

Well Integrity

- Installation and tool function does not intervene with wellbore design or operations;
- Installation is above perforation, thus not affecting reservoir flow design;

Topside Equipments

- Better crude quality reduces surface equipment wear and maintenance;
- Functionally complements topside equipment efficient operations

Operations

- Scale reduction prevents downtime, reduces maintenance and prevents manhour losses;
- Scale/Wax stays in solution and allows easier transfer to tanks;
- Solubility of scale/wax is almost permanent, and no cases of build-up post-MFC treatment;
- MFC becomes enabler for corrosion inhibitor treatment;
- Treated crude gives financial value to operators;

Tool Cost &
Warranty

- Tools are leased rather than purchased – **OPEX** not CAPEX;
- Rates varies according to sizes and specifications;
- Acts as a **preventive maintenance** tool, giving value over time;
- Same time, the tool aids production **efficiency** for operators;

Installation
Cost

- Installation extremely easy and quick, as tools are **robust**;
- Cost is as per current standard slickline conveyance rate;
- Easily **one day completion** – X nipple installed;

Value Gain

- Anticipated scale/wax removal direct cost to be lowered:
 - chemical usage will be reduced,
 - direct/indirect manhours cut,
 - wax cutting eliminated or reduced,
 - extend topside **equipment life**;
- **Workover intervals extended** due to flowing wells thus giving production value gains;
- Production rate could be stabilised;
- **Reduce maintenance frequency** caused by scale/wax issues;



CONTACT

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